

Ever hear the one about the sales rep who prepared the 200 page proposal only to learn that the job went to the guy's brother-in-law?

Sure, your sales reps are busy... but are they productive?

Independent research shows that poor performers work just as hard as high performers. They've attended the same training classes and have access to the same levels of support.

So, what's the problem?

The manner in which reps manage their time and activities is usually the difference between success and failure.

For more than a decade, Knowledge-Advantage's proven methods have helped reps around the globe execute against their sales objectives.

Our proprietary suite of selling tools are designed to quickly separate good opportunities from the bad and maximize the amount of meaningful time your team spends with customers.

And when your team spends on time on opportunities that they can actually win - well, that's just good business.

Knowledge-Advantage

www.knowledge-advantage.com